



Commercial tariffs

For Hong Kong commercial customers.
Effective February 2015.

An easy guide to commercial tariffs

For Hong Kong commercial customers

February 2015

The charges in this booklet are for reference only and remain subject to change. The charges are applicable only to accounts maintained in the Hong Kong Special Administrative Region (SAR) with The Hongkong and Shanghai Banking Corporation Limited, which reserves the right to introduce charges from time to time that may not be included in this booklet.

In addition, please note the following:

1. Foreign currency account charges listed in Hong Kong dollars are payable in the appropriate foreign currency at the equivalent amount.
2. Payment of foreign currency notes is subject to availability.
3. The charges for remittances do not include any charges that may be imposed by banks overseas.
4. The charges in this booklet are not exhaustive, and may be changed by HSBC without any notice.
5. Changes or revisions on the charge from the last issue of booklet, if any, are being highlighted with a red mark*.
6. For charges which are not mentioned in this guide, please contact our branches or your Relationship Manager for details.

Transactions processed electronically often incur significantly lower charges than those processed manually on paper.

Please note that a 100% additional charge will be levied on non-HSBC customers on all banking services unless otherwise specified in this guide.

To save money, time and effort,
please log on to Business Internet Banking at

www.hsbc.com.hk

for internet banking services.

Eight tips to save you money

1. Interbank RTGS transfer

More than 70% off the standard branch rate for interbank transfers through Real Time Gross Settlement (RTGS) transfers via Business Internet Banking or HSBC*net*.

2. Outward telegraphic transfer

More than 45% off the branch rate for outward telegraphic transfers via Business Internet Banking or HSBC*net*. If you remit funds to mainland China via Business Internet Banking or HSBC*net*, you will get a discount of HK\$30 for payment to accounts in HSBC.

3. Trade Services

You will receive a commission discount of HK \$50 on each import documentary credit (DC) application/ amendment or export DC transfer arranged via Business Internet Banking or HSBC*net*.

4. Cheque charges

Ensure your current account has enough funds before issuing a cheque to avoid an insufficient funds charge or apply for overdraft protection as a Business Integrated Account customer. Using our Business Internet Banking or Phonebanking services allows you to conveniently view your account balances and promptly make the necessary account transfers to avoid insufficient fund charges.

5. Monthly fee

You can avoid the HK\$50 monthly fee on your Hong Kong dollar savings account by keeping your account balance at or above HK\$25,000. Alternatively, you will be exempt from this fee if you use any one of the following services from HSBC: Business Integrated Account, unit trusts, time deposits, overdrafts, loans and general banking facilities.

6. Automatic bill payment

You can avoid late payment charges from your utility providers by using Business Internet Banking, which allows you to conveniently settle your bills instantly or even preset dates for automatic payment. Alternatively, autoPay is also a solution for bill settlement, where direct debit authorisation could be set up online in Business Internet Banking for a number of major billers.

7. Business Card

HSBC Business Card provides you a flexible solution to manage business expenditure that also offers marvellous privileges and benefits. When you use your Business Card, you can enjoy special discount and endless remarkable offers at designated merchants. You can also enjoy a 0.4% cash rebate on all purchase or earn RewardCash to redeem a range of gifts and merchant vouchers.

8. autoPay

Remove the risks of late payment and costs of writing and mailing cheques to settle regular payments such as salary, dividends, regular supplier invoices, etc, by using our autoPay out services via Business Internet Banking or HSBC*net*. Reduce your collection cost by using our autoPay in services for settling regular bill payments from your customers.

Three tips to save you time and effort

1. Become a Business Integrated Account customer

Business Integrated Account offers an overdraft protection limit of up to HK\$10,000, plus an optional standby credit line that can be adjusted according to your daily asset value to support overdrafts, documentary credits and bank guarantee issuance. It also allows you to manage your business accounts through one consolidated statement account and enjoy round-the-clock automated Business Internet Banking, phonebanking and ATM services.

2. Consolidate your accounts

By consolidating your banking relationships into one financial institution, you'll find it easier and more efficient to manage your financial affairs with a clearer view of your overall financial position. Also, by consolidating your banking relationships, you will develop a closer relationship with your primary bank and benefit from preferential interest rates on deposits and loans given to valued customers.

3. Use secure self-service banking channels

HSBC has a number of automated self-service channels that allow you to perform routine banking transactions at your convenience and comfort.

	Business Internet Banking	HSBC <i>net</i>	HSBC Mobile Banking	Business Phonebanking	ATM	Self-service machines [†]
Autopay	✓	✓				
View account balance	✓	✓	✓	✓	✓	
View transaction history	✓	✓	✓	✓		
View status of cheque issued	✓			✓		
Cheque-book request	✓			✓	✓	
Deposit cheque					✓	✓
Deposit cash					✓	✓
View investment portfolio	✓		✓			
Trade local stocks	✓		✓			
Pay bills	✓		✓		✓	
Remittance transaction	✓	✓		✓		
Incoming fund notification	✓			✓		
Passbook update						✓
Prepare, view and submit MPF remittance statements	✓					
Set up direct debit authorisation	✓					
Place/renew time deposit	✓	✓				
Transfer and payment	✓	✓	✓	✓	✓	
Trade services: transactions and enquiries	✓	✓				
Withdraw cash					✓	
Global account reporting		✓				
Non-HSBC account reporting		✓				
Obtain real time foreign exchange rate for payments	✓	✓	✓			
Payment beneficiary advising	✓	✓				
Apply cashier's order and demand draft	✓	✓				

[†] Self-service machines include cheque deposit machines, cash deposit machines and passbook update machines.

- To enjoy free 24-hour automated Business Phonebanking, simply visit our web site at www.hsbc.com.hk and click 'Form Download Centre' to download the 'Phonebanking Service Enrolment Form'.
- Business Internet Banking provides a wide range of services and features to help you securely manage your business finances more conveniently and cost effectively. To find out more about this service, please visit our web site at www.hsbc.com.hk or call HSBC's 24-hour hotline on 2748 8288 for details.

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A. General Services – All Accounts

Item	Charge
Account address confirmation	HK\$100
Account history report	
Any account within one calendar year ¹	HK\$250
Any account within two calendar years	HK\$750
Any account within three calendar years	HK\$1,000
Each additional calendar year over three calendar years (Up to seven calendar years)	HK\$1,000
Account reactivation fee*	HK\$1,000
Bank confirmation of information for audit purposes	
Each confirmation by HSBC for month-end report as at the last calendar day of the month	HK\$200 per account (minimum HK\$400)
Other reports issued on request	Additional handling charge of HK\$300
Bank reference letter	
Each bank reference letter	HK\$300
Each supplementary copy	HK\$100
Urgent request	The Bank reserves the right to levy additional charges
Banker's endorsement on non-HSBC group documents	
Each endorsement	HK\$150
Each supplementary copy	HK\$20
Bulk cash deposit – Hong Kong dollar/Renminbi notes (per customer per day)	
Up to 200 pieces of notes	Waived
Over 200 pieces of notes	0.25% of the full amount ² (minimum HK\$50)
Bulk cheque deposit transaction (per customer per day)	
Up to 15 transactions	Waived
Over 15 transactions	HK\$1 per additional transaction ³
Counter transaction ⁴ (per customer per month)	
0 – 50	Waived ⁵
Over 50	HK\$10 per transaction from the 51 st counter transaction onwards
Business Internet Banking	
Inactive service charge	HK\$250 ⁶
Security Device issuance/replacement	HK\$100 per token

Note: Changes or revisions on the charge from the last issue of booklet are being highlighted with a red mark*.

Item	Charge
Cashier's order	
Issue/repurchase a cashier's order via HSBC branches, or issue via Business Internet Banking opt for branch pick up	HK\$50
Issue via HSBC <i>net</i> or Business Internet Banking opt for delivery to applicant or beneficiary	HK\$40 plus a delivery charge ⁷
Additional fee for handling instructions not using Bank's standard form	HK\$150
Loss of a cashier's order (charges collected on behalf of Hong Kong Inter-Bank Clearing Limited on circulars issued)	HK\$60 plus HK\$300 collected on behalf of Hong Kong Inter-Bank Clearing Limited on circulars issued
Certificate of balance	
To certify the balance of each account	HK\$100 per account
To certify the deposit interest earned on each account	HK\$150 per account (minimum HK\$250)
Coins pay-in (per customer per day)	
Below 500 coins	Waived
500 coins or more	2% of the full amount (minimum HK\$50)
Company amendment	
Change of directors/partners/committee members/authorised signatories	HK\$100
Company search	
For conducting a search at the Business Registration Office/Companies Registry on behalf of customers	HK\$150 for each company
Copies of statement/voucher/paid cheque/historical consolidated statement/duplicate advice slip	
Each copy (not page)	HK\$50
Large volume request	Negotiable

1. Calendar year is a period that starts on 1 January and ends on 31 December.
2. Waived if the notes are deposited through cash deposit machines.
3. Multiple cheques deposited into the same account with single customer advice will be counted as one transaction entry. Waived if the cheques are deposited through cheque deposit machines or other non branch counter channels.
4.
 - The following transactions conducted over branch counters with the assistance of an HSBC branch staff are considered as counter transactions: cash deposit (including bulk cash deposit); cash withdrawal; cheque deposit (including bulk cheque deposit and house cheque deposit); cheque withdrawal; mixed deposit; and transfer withdrawal (transfer between two HSBC accounts in Hong Kong).
 - These counter transactions could be initiated by your company or a third party.
 - Total number of counter transactions is calculated based on the total number of counter transactions conducted in respect of all accounts maintained with HSBC in Hong Kong by your company with the same business registration number.
5. Waiver does not apply to HSBC Business Direct customers. HSBC Business Direct customers should follow the counter transactions fee as stated in HSBC Business direct section.
6. Applicable to those Business Internet Banking profiles without any logon for a designated period as determined by the Bank from time to time. This fee is due and payable in June and December every year.
7. HK\$10 for domestic and HK\$16 for overseas deliveries per item.

Item	Charge
Dividend tick-up account	
For establishing tick-up facilities	HK\$1.50 per item
Duplicate statement/transaction summary/interim statement	
To produce duplicate statement monthly/quarterly/half-yearly/annually	HK\$200 p.a.
To produce duplicate statement at other intervals	Negotiable (minimum HK\$200 p.a.)
Request for account transaction summary/interim statement	HK\$50 per copy
Bank statement sent by SWIFT	US\$100 per month
E-mail⁸	
Request for payment/account transfer advices	HK\$60 per e-mail advice
Facsimile	
Up to five pages within Hong Kong	HK\$60
Up to two pages outside Hong Kong	HK\$120
Each additional page (any country)	HK\$60
Follow-up telex/message to correspondent banks or HSBC's overseas offices	
Each follow-up telex/message sent at the Customer's request	HK\$200 plus any other overseas charges
Foreign currency notes deposits/withdrawals in one single day (per account)	
No fees up to:	If the single-day total deposit/withdrawal exceeds these amounts, normal charges will apply as follows:
AUD1,500	JPY150,000
CAD1,500	NZD2,000
CHF500	SGD500
EUR1,000	THB10,000
GBP1,000	US\$1,500
	Notes deposits: 0.25% of the total amount that day
	Notes withdrawals: 0.125% of the total amount that day
	Other currencies (regardless of amount): commission charge based on prevailing market rates
	The Bank reserves the right to levy an extra charge for deposit of bulk currency notes.
Renminbi notes deposits[^]/withdrawals in one single day	
Renminbi notes deposits	Waived
Renminbi notes withdrawals	Waived
Foreign currency notes exchange	
Each sale or purchase of Renminbi/foreign currency notes by customers without a bank account with HSBC in Hong Kong	
Renminbi notes	HK\$50
Foreign currency notes	HK\$100

Item	Charge
Handling fee for accounts of companies struck off or deregistered by the Hong Kong Companies Registry	HK\$300 per account
Machine-readable bulk cheque deposit	
For cheques deposited in bulk, with the customer either encoding amount in magnetic ink on each cheque/supplying magnetic diskette containing individual cheque numbers and amounts	HK\$0.50 per cheque
Handling fee for account opening via video conference[*]	HK\$2,000
Overseas banking services	
To assist in opening overseas HSBC account	HK\$1,000
Overseas Company Account Opening[*]	
FATF Member Countries [†] [*]	HK\$5,000
Non-FATF Member Countries [†] [*]	HK\$10,000
Special Company Account Opening	HK\$5,000
<ul style="list-style-type: none"> • Company with 3 or more layers in its structure • Limited company in receivership/liquidation • Trust account 	
Request for HSBC's banker's opinion report⁹	
Each report provided to local banks by mail/facsimile	HK\$300
Each report provided to overseas banks by facsimile/telex	US\$50
Request for other banker's opinion report	
Reports from other local banks	HK\$100 per banker's opinion report plus other banks' charges
Reports from overseas banks	HK\$200 per banker's opinion report plus other banks' charges
Request for special account number	HK\$800 per request
Special clearing arrangement	
To issue a special clearing memo to general customers for delivery to the cheque's/draft's issuing bank charges	HK\$60 plus other bank
Direct delivery of a cheque, draft, etc to the Minimum drawee bank for clearing other bank charges	HK\$200 plus
Special payment requests	
To any account with HSBC not using Bank's standard form	HK\$150 per transaction
To any account with HSBC using Bank's standard form not submitted at branch	HK\$150 per transaction

8. E-mail advice will only be sent to customer's email addresses registered with the Bank.

9. 100% surcharge for non-HSBC customers does not apply to bank-to-bank request.

[^] Up to 200 pieces of notes per customer per day.

^{*} Not registered in Hong Kong under Part XI of the Companies Ordinance (applicable to limited companies only) and the Business Registration Ordinance.

[†] For overseas company not registered in Hong Kong under Part XI of the Companies Ordinance (applicable to limited companies only) and the Business Registration Ordinance. Please refer to Financial Action Task Force (FATF) organization website for details of member list.

Note: Changes or revisions on the charge from the last issue of booklet are being highlighted with a red mark^{*}.

Item	Charge
Standing instructions	
To set up, amend or suppress payment(s)	HK\$70 per instruction
Each non-computerised payment/each special payment request to an account with HSBC (other than the customer's own)	HK\$150
Each standing instruction returned as a result of insufficient funds	HK\$150
Telex (any country)	
One page	HK\$100
Up to three pages	HK\$200
Up to five pages	HK\$300
Large volume request	Negotiable
Transaction charges	The Bank reserves the right to levy charges on transactions conducted.

B. Business Integrated Accounts

Item	Charge
Account application fee*	HK\$1,000
BusinessVantage Plus	
Monthly service fee	HK\$500
Previous six months' total trade turnover*	HSBC <i>net</i> monthly fee
HK\$4,000,000 or above	Waived
Below HK\$4,000,000	HK\$1,000
BusinessVantage	
Previous three months' average total relationship balance (TRB)*	Monthly service fee†
HK\$500,000 or above	Waived
HK\$100,000 to below HK\$500,000	HK\$100
Below HK\$100,000	HK\$300
HSBC Business Direct	
Previous three months' average total relationship balance (TRB)*	Monthly service fee†
HK\$50,000 or above	Waived
Below HK\$50,000	HK\$100
Total number of counter transactions‡ per month	Monthly transaction fee†
0 – 3	Waived
Over 3	HK\$10 per transaction from the 4 th counter transaction onwards
Inactive account charge (every June and December)	
For those accounts with previous three months' average total relationship balance (TRB) below HK\$50,000 AND	
(i) Inactive for more than 1 year	HK\$250
(ii) Inactive for more than 2 years	HK\$350
Account closure fee*	
Applicable until 30 June 2015 (within six months of the date of its opening)	HK\$200
Effective from 1 July 2015	HK\$500

* Total Relationship Balance (TRB) is calculated based on the balances in the accounts maintained with HSBC in Hong Kong by a company with the same business registration number. Your TRB includes the following: Hong Kong dollar/Renminbi/foreign currency deposits; market value of your securities, unit trusts, bonds, certificates of deposits, Equity Linked Investments, Structured Notes and Wayfoong Statement Gold; deposit amount of your Structured Investment Deposits and Deposit Plus; your utilised credits within approved limits (excluding residential mortgage loans); Statement Balance shown on the statements of your Business Cards/Corporate Cards/Purchasing Cards; and cash value of your insurance policies. For new accounts opened less than three months, average TRB of the first month/first and second months (where applicable) will be used to calculate the Bank's Monthly Service Fee.

† Monthly service fee and Monthly transaction fee will be charged on the fourth working day of each month. The monthly service fee applies to each Business Integrated Account held by the customer.

Trade turnover includes all import and export bill transactions that are processed by HSBC in Hong Kong.

‡ 1) The following transactions conducted over branch counters with the assistance of an HSBC branch staff are considered as counter transactions: cash deposit (including bulk cash deposit); cash withdrawal; cheque deposit (including bulk cheque deposit and house cheque deposit); cheque withdrawal; mixed deposit; and transfer withdrawal (transfer between two HSBC accounts in Hong Kong).

2) These counter transactions could be initiated by your company or a third party.

3) Total number of counter transactions is calculated based on the total number of counter transactions conducted in respect of all accounts maintained with HSBC in Hong Kong by your company with the same business registration number.

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C. Deposit Account/Services

Item	Hong Kong dollar		Renminbi		US dollar		Other foreign currencies		CombiNations Statement Savings Account
	Current	Savings	Current	Savings [#]	Current	Savings	Current	Savings [#]	
Monthly fee – Hong Kong Dollar Current Accounts									
Accounts with monthly balance less than HK\$25,000 or equivalent*	HK\$75	HK\$50	N/A	N/A	N/A	HK\$50	N/A	N/A	HK\$50 (applicable to USD deposit currency)
Accounts with monthly balance less than RMB5,000 [†]	N/A	N/A	N/A	RMB50	N/A	N/A	N/A	N/A	
Account closure									
Lost passbook	N/A	HK\$50	N/A	N/A	N/A	HK\$50	N/A	HK\$50	N/A
Within three months of the date of its opening	HK\$200	HK\$50	RMB200	RMB50	HK\$200	HK\$50	HK\$200	HK\$50	HK\$50
Improperly conducted account closed by the Bank	HK\$300	N/A	RMB300	N/A	HK\$300	N/A	N/A	N/A	N/A
Cheque-book delivery (per cheque book)									
By ordinary mail	Nil	N/A	Nil	N/A	Nil	N/A	N/A	N/A	N/A
By registered mail	HK\$25	N/A	HK\$25	N/A	HK\$25	N/A	N/A	N/A	N/A
Inactive account charges (per currency for every six months)									
For those accounts inactive for more than two years with a balance lower than:	HK\$100	HK\$100	RMB100	RMB100	US\$20	US\$20	AUD20	AUD20	AUD20
							CAD20	CAD20	CAD20
AUD350 JPY50,000							CHF20	CHF20	CHF20
CAD350 NZD350							EUR20	EUR20	EUR20
CHF350 RMB1,000							GBP20	GBP20	GBP20
EUR200 SGD350							JPY2,000	JPY2,000	JPY2,000
GBP200 THB10,000							NZD20	NZD20	NZD20
HK\$2,000 US\$250							SGD20	SGD20	SGD20
							THB1,000	THB1,000	THB1,000 US\$20
Returned cheque									
Each cheque returned due to insufficient funds	HK\$150	N/A	RMB200	N/A	HK\$150	N/A	N/A	N/A	N/A
Each cheque returned for other reasons	HK\$50	N/A	RMB50	N/A	HK\$50	N/A	N/A	N/A	N/A
Stop payment order									
To stop payment on each/a series of cheque(s), dividend warrant(s) in sequential order by the account holder	HK\$100	N/A	HK\$100	N/A	HK\$100	N/A	N/A	N/A	N/A
To cancel each stop order	HK\$100	N/A	HK\$100	N/A	HK\$100	N/A	N/A	N/A	N/A
Unauthorised overdraft									
Each occurrence when an account has no overdraft facility/an overdraft exceeds its authorised limit of the account	HK\$120 plus prevailing interest charges calculated on a daily basis and applied monthly	HK\$120 plus prevailing interest charges calculated on a daily basis and applied monthly	HK\$120 plus prevailing interest charges calculated on a daily basis and applied monthly	N/A	HK\$120 plus prevailing interest charges calculated on a daily basis and applied monthly	N/A	HK\$120 plus prevailing interest charges calculated on a daily basis and applied monthly	N/A	N/A
Overdraft									
Interest	Negotiable	N/A	Negotiable	N/A	N/A	N/A	N/A	N/A	N/A
Passbook replacement									
Due to damage to passbook/loss of chop	N/A	HK\$100	N/A	N/A	N/A	HK\$100	N/A	HK\$100	N/A
Counter transaction fee (for Easy Savings[±] only)									
Teller-assisted transfer/cash withdrawal (per transaction)	N/A	HK\$20	N/A	N/A	N/A	N/A	N/A	N/A	N/A

* The balance is calculated at the rolling average for the last three months. Exemptions apply to customers who hold any one of the following: Business Integrated Account, overdrafts, loans, unit trusts and time deposits.

† Rolling average of the Renminbi savings account for the previous three months.

‡ Existing Hong Kong dollar passbook savings account registered for Easy Savings service will not be subjected to the minimum balance requirement and account monthly fee.

Monthly fee applicable to both passbook savings account and statement savings account.

D. Autopay Services

Item	Charge
autoPay transaction fee	
Using HSBC <i>net</i> /Business Internet Banking	
Authorised Institutions and banks	HK\$2.20 per transaction
Money Lenders	HK\$1.10 per transaction
Other types of companies*	HK\$0.65 per transaction
Using machine-readable input medium#	
Authorised Institutions and banks	HK\$4.40 per transaction
Money Lenders	HK\$2.20 per transaction
Other types of companies*	HK\$2.00 per transaction
autoPay payment code charges	
For less than 10 beneficiaries/debtors in the first instruction (per payment code)	HK\$150
Request for additional payment code (free for first 4 autoPay-In/autoPay-out codes)	HK\$150 per code
Document delivery charge	
Sent by registered mail/courier	HK\$50 each

Minimum charge = HK\$50.

Note: Changes or revisions on the charge from the last issue of booklet are being highlighted with a red mark*.

E. Payment Services

E1. Inward payments

Item	Charge
Payments of demand draft drawn on HSBC in Hong Kong	
Proceeds credited to an account with HSBC	Nil
Proceeds paid in Hong Kong dollar cash or by Hong Kong dollar cashier's order to non-HSBC customers	HK\$150
Proceeds paid in cash of the same foreign currency as the remittance received (subject to availability of the currency note)	0.30% of the full amount (minimum HK\$80)
Payment of foreign currency remittance receipt/inward demand draft drawn on other local banks	
Proceeds credited to an account with HSBC with exchange rate quoted from the local drawee bank over the telephone	Nil
Proceeds credited to an account with HSBC of the same currency	HK\$120 each
Telegraphic transfer^	
Proceeds credited to an account with HSBC	HK\$65
Proceeds credited to a beneficiary account with another bank in Hong Kong	
Paid through RTGS	HK\$255
Paid by cashier's order	HK\$200
Proceeds credited to a beneficiary account with another bank by using an outward telegraphic transfer or demand draft	HK\$65 plus normal outward remittance charges
Proceeds paid by Hong Kong dollar cashier's order originated from HSBC customers in Hong Kong to non-HSBC customers in Hong Kong	HK\$250
Proceeds paid in cash of the same foreign currency as the remittance received to HSBC customers in Hong Kong who does not hold account in the remittance currency or where HSBC does not offer account in the remittance currency (subject to availability of the currency note)	HK\$65 plus commission of 0.25% of the full amount (minimum HK\$100)
Proceeds redirected to another bank, at the request of the beneficiary, by using an outward remittance (telegraphic transfer, RTGS, or demand draft)	HK\$65 plus commission of 0.25% of the full amount (minimum HK\$300) plus normal outward remittance charges
Request to overseas bank on behalf of the customer for an inward telegraphic transfer from an overseas account	HK\$250
Purchase of clean bills (demand drafts/cheques) drawn on overseas bank credit to an HSBC account¶	
Each demand draft issued by HSBC Group member†	0.25% of the full amount (minimum HK\$100)
Each demand draft issued by non-HSBC bank	0.375% of the full amount (minimum HK\$100)
Each cheque	0.375% of the full amount (minimum HK\$100)
Payment of clean bills (demand drafts/cheques) drawn on overseas Banks sent for collection‡	
Each demand draft/cheque	HK\$250 including postage (payable in advance)
Clean bills (demand drafts/cheques) returned unpaid for any reason ‡	HK\$150 each
Encashment of a foreign currency clean bill (demand draft/cheque) postal order	As for payment of foreign currency cheque

^ Including inward payments from overseas bank accounts irrespective of routing arrangement.

¶ For Hong Kong dollar cheques drawn on banks in Guangdong province including Shenzhen, a flat fee of HK\$50 per cheque will be charged.
For US dollar cheques drawn on Banks in Shenzhen, a flat fee of HK\$100 per cheque will be charged.

† Excluding Hang Seng Bank Limited and its subsidiaries

‡ Plus correspondent bank and/or overseas bank charges (if applicable).

E2. Outward payments

Item	Charge
Telegraphic transfer debited from an account with HSBC^	
Each telegraphic transfer issued (payment details up to 140 characters)	
• Via HSBC <i>net</i> /Business Internet Banking	
– To HSBC Group offices in mainland China [¶]	HK\$85 [†]
– To all others	HK\$115 [†]
• Via HSBC Branches/other HSBC channels [#]	
– Using Bank's standard form	HK\$220 ^{†‡}
– Not using Bank's standard form	HK\$370 ^{†‡}
• Via other submission channels (where accepted by the Bank)	HK\$370 ^{†‡}
• Additional fee for payment details exceeding 140 characters requiring the use of an additional telex (each telex)	HK\$120
• Payment advising service	
– e-Advice via Business Internet Banking, email or SMS advice via HSBC <i>net</i> (each email or SMS)	HK\$1
– fax advice via HSBC <i>net</i> (each page)	HK\$1.5 plus IDD charge if applicable
– mail advice via HSBC <i>net</i> (each page)	HK\$2 plus postage if applicable
Each telegraphic transfer instruction rejected due to insufficient funds	HK\$150
Each amendment/enquiry/cancellation/return of a telegraphic transfer	HK\$250 plus any additional charges levied by the overseas bank
Telex confirmation to beneficiary banks	
Each confirmation	HK\$200
Demand drafts debited from an account with HSBC	
Each demand draft issued via HSBC branches, or via Business Internet Banking opt for branch pick up	HK\$100 [†]
Each demand draft issued via HSBC <i>net</i> or Business Internet Banking opt for delivery to applicant or beneficiary	HK\$75 plus a delivery charge ^{†§}
Additional fee for handling instructions not using Bank's standard form	HK\$150
Each demand draft repurchased	HK\$100
Each report of loss of a demand draft	HK\$300 plus any additional fee levied by the drawee bank
Standing instruction for mail transfer to UK	
Each mail transfer	HK\$50 plus postage and any other applicable bank charges

^ Including inward payments from overseas bank accounts irrespective of routing arrangement.
¶ Excluding Hang Seng Bank Limited and its subsidiaries.
Other HSBC channels include Business Phonebanking and Remittance by Standing Instruction.
† An extra charge of HK\$200 is made for 'remote' currencies, e.g. Korean won, New Taiwan dollar.
‡ An extra charge of HK\$150 is made for telegraphic transfer containing Chinese characters.
An extra charge of HK\$40 is made for instructions via HSBC branches received after 12pm on weekdays, or for instructions received on Saturday requesting same day processing.
§ HK\$10 for domestic and HK\$16 for overseas deliveries per item.
Note: For telegraphic transfer sending direct to or routing through Australia, Bangladesh, Brunei, Canada, Mainland China, Guam, India, Indonesia, Japan, Korea (South), Macau SAR, Malaysia, Mauritius, New Zealand, Pakistan, Philippines, Singapore, Sri Lanka, Taiwan, Thailand, UK, USA and Vietnam, an optional flat fee of HK\$150 can be made to cover the overseas HSBC banks/branches (excluding Hang Seng Bank Limited and its subsidiaries) payment charges.
Additional charges may be levied by other banks where incorrect, incomplete or unclear information is provided by customers in the instructions. These charges may be deducted from the payment amount or from the remitter's account regardless of the charges option.
For payment to a beneficiary bank in Hong Kong which the Bank can effect it as a RTGS payment, the tariff of RTGS payment will apply.

E3. Interbank funds transfers

Item	Charge
Payment through Real Time Gross Settlement (RTGS)	
Each real time outward RTGS payment to the credit of an account held with other local banks	
• Via HSBC <i>net</i> /Business Internet Banking	HK\$55
• Via HSBC Branches/other HSBC channels [#]	
– Using Bank's standard form	HK\$190
– Not using Bank's standard form	HK\$340
• Via other submission channels (where accepted by the Bank)	HK\$340
Each RTGS payment instruction rejected due to insufficient funds	HK\$150
Each inward RTGS payment to the credit of an account with HSBC	HK\$15
Payment through Electronic Clearing (ECG)	
Each HKD outward payment to credit of an account held with other local banks via Business Internet Banking	HK\$35
Payment advising service	
e-Advice via Business Internet Banking, email or SMS advice via HSBC <i>net</i> * (each email or SMS)	HK\$1
Fax advice via HSBC <i>net</i> * (each page)	HK\$1.5 plus IDD charge if applicable
Mail advice via HSBC <i>net</i> * (each page)	HK\$2 plus postage if applicable

Other HSBC channels include Business Phonebanking and Remittance by Standing Instruction.
* Available for RTGS payment only.
Note: For payment to a beneficiary bank which the bank effects it as a Telegraphic Transfer payment, the tariff of Telegraphic Transfer payment will apply.

F. Guarantees

Item	Charge
Standard utility guarantees	
Amounts up to US\$50,000 (or its equivalent in other currencies)	2.0% p.a. (minimum HK\$1,000)
Amounts above US\$50,000 (or its equivalent in other currencies)	Negotiable
Bond and performance guarantees	
Amounts up to US\$50,000 (or its equivalent in other currencies)	2.0% p.a. (minimum HK\$2,000)
Amounts above US\$50,000 (or its equivalent in other currencies)	Negotiable
Payment guarantees covering financial obligations	
Amounts up to US\$50,000 (or its equivalent in other currencies)	2.5% p.a. (minimum HK\$2,500)
Amounts above US\$50,000 (or its equivalent in other currencies)	Negotiable
Advising guarantee	HK\$300 per request
Amendment request	
Without increase in amount, or extension of validity period	HK\$500 per request
With increase in amount	Commission charged on the increased portion of the amount of guarantee with the opening commissions of the corresponding guarantee type (minimum HK\$500).
With extension of validity period	Commission charged on the extended validity period, subject to the minimum commission for the corresponding guarantee type.
Cancellation of Guarantee	HK\$500 per request

Note: 1. Guarantees will attract a commission charge for a minimum period of one full month, payable in advance at the beginning of every commission period. Pro-rata refunds are not made.

2. Where minimum amount tariff has been stated in HKD, the actual amount debited to your account may differ slightly on account of exchange rate fluctuations, if the transaction is denominated in a foreign currency.

G. Commercial Cards

G1. Credit cards/Charge cards

Item	Hong Kong dollar										
	Business Card		RMB Business Card		Corporate Card		US\$ Corporate Card		Purchasing Card		
Annual fee (per cardholder) (Effective from 16 December 2013)	Platinum Business MasterCard		HK\$550	RMB Business Card		World Corporate Card		USD World Corporate Card		Platinum Purchasing Card	
	World Business Card			1-2 cardholders	RMB850	1-2 cardholders	HK\$550	central billing	US\$40	1-30 cardholders	HK\$350
	1-2 cardholders	HK\$980	3-5 cardholders	RMB680	3-5 cardholders	HK\$480	individual billing	US\$75	31-40 cardholders	HK\$300	
	3-5 cardholders	HK\$780	6-9 cardholders	RMB480	6-9 cardholders	HK\$400			41-60 cardholders	HK\$250	
	6-9 cardholders	HK\$550	10 cardholders or above	RMB260	10-20 cardholders	HK\$300			61 cardholders or above	HK\$200	
	10 cardholders or above	HK\$300			21-250 cardholders	HK\$200					
					251 cardholders or above	HK\$120					
	Gold Business Card		HK\$550			Corporate Card		US\$ Corporate Card		Purchasing Card	
	Platinum Business Card					1-2 cardholders	HK\$550	central billing	US\$40	1-30 cardholders	HK\$350
	1-2 cardholders	HK\$980				3-5 cardholders	HK\$480	individual billing	US\$75	31-40 cardholders	HK\$300
	3-5 cardholders	HK\$780				6-9 cardholders	HK\$400			41-60 cardholders	HK\$250
	6-9 cardholders	HK\$550				10-20 cardholders	HK\$300			61 cardholders or above	HK\$200
	10 cardholders or above	HK\$300				21-250 cardholders	HK\$200				
						251 cardholders or above	HK\$120				
Card facility set-up fee	N/A		N/A		1% of facility amount (minimum HK\$500/US\$65) and annual review fee subject to agreement						
Card replacement fee											
Card replacement before renewal	HK\$100		RMB85		HK\$100		US\$13		HK\$100		
Joining fee	N/A		N/A		N/A		N/A		HK\$2,500		
Transaction fee	N/A		N/A		N/A		N/A		HK\$5 per transaction		
Cash advance fee											
From ATM* (per transaction)	Cash advance fee of 2% plus handling fee of 3% on the amount of advance (minimum HK\$55) [†]		N/A		Cash advance fee of 2% plus handling fee of 3% on the amount of advance (minimum HK\$55/US\$7) [†]				N/A		
Over-the-counter advances (per transaction)	Cash advance fee of 2% plus handling fee of 3% on the amount of advance (minimum HK\$80) [†]		Cash advance fee of 2% plus handling fee of 3% on the amount of advance (minimum RMB70) [†]		Cash advance fee of 2% plus handling fee of 3% on the amount of advance (minimum HK\$80/US\$10) [†]				N/A		
Minimum payment due	Total fees and charges currently billed to the card statement plus 1% of the statement balance (excluding any fees and charges currently billed) as at the statement date (minimum of HKD50) plus overdue or overlimit due whichever is higher		Total fees and charges currently billed to the card statement plus 1% of the statement balance (excluding any fees and charges currently billed) as at the statement date (minimum of RMB50) plus overdue or overlimit due whichever is higher		N/A		N/A		N/A		
Duplicate statement											
Each statement	HK\$30		RMB26		HK\$30		US\$4		HK\$30		

* For transactions effected via the Visa/Plus ATM network, the money withdrawn is converted directly into Hong Kong dollars at the daily exchange rates set by Visa plus a conversion charge. For transactions effected via other networks, the money withdrawn is converted directly into Hong Kong dollars at the daily exchange rate set by HSBC plus a conversion charge.

† This charge also applies to non-HSBC customers.

G1. Credit cards/Charge cards (continued)

Item	Hong Kong dollar				
	Business Card	RMB Business Card	Corporate Card	US\$ Corporate Card	Purchasing Card
Finance charge (Effective from 9 December 2013)	No finance charge will be payable if the total outstanding balance is paid into the card account by the payment due date. If the Cardholder or the Company fails to pay the Bank the whole of the Statement Balance by the Payment Due Date, a finance charge will be applied (a) to the unpaid Statement Balance from the Statement Date immediately preceding the said Payment Due Date until payment in full and (b) to the amount of each new transaction being posted since the Statement Date immediately preceding the said Payment Due Date, from the transaction date until payment in full. The finance charge will accrue daily and be calculated at an interest rate of 2.5% per month (equivalent to the APRs listed below).		No finance charge will be payable if the total outstanding balance is paid into the card account by the payment due date. If the company/ cardholder fails to pay to the Bank the whole of the current balance by the payment due date, a finance charge calculated at an interest of 2.5% per month (equivalent to the APRs listed below) will be applied to the daily outstanding balance of the account including all new transactions (excluding cash advances) performed by the cardholder since the last statement date, from the date of these transactions, until the current balance is paid in full.		No finance charge will be payable if the total outstanding balance is paid into the card account by the payment due date. If the company/cardholder fails to pay to the Bank the whole of the current balance by the payment due date, a finance charge calculated at an interest of 2% per month (equivalent to the APRs listed below) will be applied to the daily outstanding balance of the account including all new transactions (excluding cash advances) performed by the cardholder since the last statement date, from the date of these transactions, until the current balance is paid in full.
Annualised Percentage Rate (APR) *					
On purchase (Effective from 9 December 2013)	34.46%	34.46%	33.37%	33.37%	25.43%
On cash advance (inclusive of the handling and cash advance fees) (Effective from 9 December 2013)	35.61 %	35.61 %	35.61 %	35.61%	N/A
Late charge (effective from 28 October 2013)	Minimum Payment Due or HK\$250, whichever is the lower	Minimum Payment Due or RMB250, whichever is the lower	Minimum Payment Due or HK\$250, whichever is the lower	Minimum Payment Due or US\$32, whichever is the lower	Minimum Payment Due or HK\$250, whichever is the lower
Overlimit handling fee (applicable if the current balance exceeds the credit limit for the time being assigned to the card account, excluding all the fees and charges currently billed to the card statement) (effective from 28 October 2013)	HK\$180	RMB160	HK\$180	US\$23	HK\$130
Foreign cheque clearing fee	HK\$100	N/A	HK\$100	US\$13	HK\$100
Returned cheque/rejected direct debit (If drawn on banks other than HSBC)	HK\$100	RMB85	HK\$100	US\$13	HK\$100
Sales slip retrieval Each photocopy	HK\$30	RMB28	HK\$30	US\$4	HK\$30
Card reference letter	HK\$150	RMB150	HK\$150	US\$20	HK\$150
Over-the-counter credit card payment handling fee	HK\$20 per transaction	HK\$20 per transaction	HK\$20 per transaction	HK\$20 per transaction	N/A
Management reports subscription fee (applicable to reports sent by post)	HK\$150 per annum	N/A	N/A	N/A	N/A

‡ This APR is calculated based on a set of assumptions as set out in the relevant guidelines as referred to in the Code of Banking Practice and the actual APR applied may be different. Corporate Card, US\$ Corporate Card and Purchasing Card are 100% charge cards requiring full payment and the APR is just for reference.

Note: Card transactions which are effected in currencies other than HK dollars (for a HK dollar card) and US dollars (for a US dollar card) will be debited to the Card Account after conversion into HK or US dollars, as appropriate, at a rate of exchange determined by reference to the exchange rate adopted by Visa/MasterCard on the date of conversion plus 0.95% (0.75% for Purchasing Card) imposed by the Bank and a fee of 1% charged by Visa/MasterCard to the Bank.

For RMB Business cards, all card transactions effected in currencies other than Renminbi shall be debited to the Card Account after conversion into Renminbi at the prevailing rate of exchange determined by the Bank on the date of conversion.

G2. Inward payments

Item	Charge
Annual fee	waived
Overseas ATM cash withdrawal ^{†,‡,*}	
From the HSBC Group's ATM network outside of HK	HK\$20 per transaction
From overseas networks/sites (ExpressNet or Megalink in the Philippines, Industrial and Commercial Bank of China in Guangzhou, Wells Fargo Bank in USA)	HK\$20 per transaction
From Visa/Plus network	HK\$40 per transaction
From MasterCard/Cirrus network	HK\$40 per transaction
From UnionPay network	HK\$20 per transaction
Local ATM cash withdrawal	
From HSBC Group's ATM network in HK	No charge
From non-HSBC Group's ATM in HK (Visa/Plus or MasterCard/Cirrus network)	HK\$25 per transaction
From non-HSBC Group's ATM in HK (UnionPay network)	HK\$15 per transaction
Card replacement fee (excluding credit cards)	HK\$50 (for replacement of a lost or damaged card that has been held by the customer for more than three months but less than two years)
Investigation of ATM transactions incorrectly made by customer	HK\$120 per request

[†] Surcharges of overseas local bank may be levied (if applicable).

[‡] Please take notice that any withdrawal of foreign currency through overseas ATMs will not be debited from your foreign currency account (if any), but from your Hong Kong dollar account instead. Different exchange rate, and fees and charges will apply depending on the oversea ATM network that you are using. Please refer to the following information on the debit of your Hong Kong dollar account for any overseas ATM withdrawal.

- Withdrawal via Visa / PLUS ATM network - the amount of foreign currency withdrawn from the overseas ATM will be converted to Hong Kong dollar (HKD) equivalent using an exchange rate set by Visa on the transaction date; a conversion charge of 1.0% (for PLUS ATM card) / 1.95% (via Visa credit card which is linked to banking account) is applied by HSBC on such HKD amount, inclusive of the 1% to cover relevant cost imposed by Visa to the Bank. For reference exchange rate set by Visa, please visit <https://travel.visa.com/apcemea/hk/en/travel-tools.html>.
- Withdrawal via MasterCard / Cirrus network - the amount of foreign currency withdrawn from the overseas ATM is first converted into US dollar (USD) equivalent using an exchange rate set by MasterCard on the transaction date, and such USD amount is then converted to Hong Kong dollar equivalent using an exchange rate set by HSBC for the day of transaction; a conversion charge of 1.95% is applied by HSBC on the HKD amount, inclusive of the 1% to cover relevant cost imposed by MasterCard to the Bank. For reference exchange rate set by MasterCard, please visit <http://www.mastercard.com/global/currencyconversion/index.html>.
- Withdrawal via UnionPay network - the amount of foreign currency withdrawn is converted directly into HKD equivalent using an exchange rate set by UnionPay on the transaction date without conversion charges. For reference exchange rate set by UnionPay, please visit <http://www.unionpayintl.com>.
- Withdrawal via HSBC overseas ATM in designated locations*- the amount of foreign currency withdrawn is converted directly into HKD equivalent using an exchange rate set by HSBC for the day of transaction; a conversion charge of 1% is applied by HSBC on such HKD amount. For reference exchange rate set by HSBC, please visit <https://www.hsbc.com.hk/1/2/hk/investments/mkt-info/fcy>.

Please note the reference rates displayed at the websites of respective network providers/HSBC may not precisely reflect the actual rates applied to the withdrawn amounts due to the time at which the rates are used, possible rounding differences and the exclusion of the conversion charge (if any).

For cards linked to more than one banking accounts, please note that some overseas ATMs do not allow a customer to select an account for the withdrawal and where this is the case, the account printed on your card will be used, subject to any restrictions or limitations imposed by the bank providing the overseas ATM service.

* Applicable to HSBC Group's ATMs in the following locations (as of 30 November 2014):

Armenia, Australia, Bahrain, Bangladesh, Bermuda, Brunei, Canada, Mainland China, Cayman Islands, Egypt, India, Indonesia, Korea, Lebanon, Macau, Malaysia, Maldives, Malta, Mauritius, Oman, Philippines, Qatar, Saudi Arabia, Singapore, Sri Lanka, Taiwan, UAE, UK, USA, Vietnam

Note: The above list is subject to change from time to time without prior notice.

Note: Changes or revisions on the charge from the last issue of booklet are being highlighted with a red mark*.

H. Deposit Account/Services

Item	Charge			
	Local Securities Services (including equity linked instruments)	Overseas Securities Services	Bond Trading Services	Unit Trusts Services
Buying and selling				
Brokerage fee	<u>Trading through Business Internet Banking</u> 0.25% of transaction amount (minimum HK\$100/RMB100) <u>Trading through branches</u> 0.4% of transaction amount (minimum HK\$100/RMB100)	This fee varies with each market ¹	Waived	N/A
Handling charge	N/A	0.5% of transaction amount for the first US\$100,000 and 0.25% thereafter (minimum US\$50 per transaction) An additional US\$100 will be charged for sales of physical scrips	Waived	N/A
Subscription/redemption ² /management/other fees	N/A	N/A	N/A	Please refer to the respective prospectus of the fund
Switching fee ³	N/A	N/A	N/A	i. 1% of switching amount for Class A funds ii. Waived for switching in the “No Subscription Fee Series”
Deposit transaction charge (for purchase transaction only)	HK\$5/RMB5 per board lot (minimum HK\$30/RMB30, maximum HK\$200/RMB200) Waived if the same stocks are purchased and then sold on the same trading day or the subsequent trading day (T or T+1) ⁴	N/A	N/A	N/A
Dual Tranche, Dual Counter Transfer (From HKD-Traded Shares/ETF to RMB-Traded Shares/ETF)	HKD\$100/effectuated transfer	N/A	N/A	N/A
Fees charged and payable to third parties				
• Ad valorem stamp duty	0.1% of transaction amount ¹² (rounded up to the nearest dollar)	N/A	N/A	N/A
• Transaction levy ⁵ *	0.0027% of transaction amount	N/A	N/A	N/A
• Investor compensation levy ⁶	0.002% of transaction amount (suspended by the Securities and Futures Commission of Hong Kong from 19Dec2005)	N/A	N/A	N/A
• HKEx Trading Fee (collected for the Stock Exchange of Hong Kong Ltd)	0.005% of transaction amount ¹²	N/A	N/A	N/A
Italian Financial Transaction Tax	0.22% on the net purchase amount	N/A	N/A	N/A
For purchase of eligible Italian companies with market capitalization of more than Euro 500m and listed in Hong Kong, effective from 1 March 2013 (Collected for Italian Government)	(Tax deduction from the intraday netting permitted based on the weighted average purchase price and the net purchase share quantity executed on the same day)			

Note: Changes or revisions on the charge from the last issue of booklet are being highlighted with a red mark*.

H. Deposit Account/Services (continued)

Item	Charge			
	Local Securities Services (including equity linked instruments)	Overseas Securities Services	Bond Trading Services	Unit Trusts Services
Italian Financial Transaction Tax (IFTT) – for purchase and sale of eligible Italian derivatives (including warrants/CBBCs) listed in Hong Kong, effective from 1 September 2013 (Collected for Italian Government)	€0.125 for each transaction amounted €0 – €2,500; €0.25 for each transaction amounted €2,500 – €5,000; €0.50 for each transaction amounted €5,000 – €10,000; €2.5 for each transaction amounted €10,000 – €50,000; €5 for each transaction amounted €50,000 – €100,000; €25 for each transaction amounted €100,000 – €500,000; €50 for each transaction amounted €500,000 – €1,000,000; €100 for each transaction amounted higher than €1,000,000 Notes: 1. No intraday netting permitted for Italian derivatives 2. Prevailing euro exchange rate at ECB (European Central Bank) will be referred to determine the corresponding tax tier as the HK listed Italian derivatives are denominated in HKD 3. Tax will be deducted from customer's HKD account on settlement date at the Bank's prevailing exchange rate.	N/A	N/A	N/A
Receipt and delivery				
Receipt and delivery	HK\$250/RMB250 per instruction per stock (via CCASS) For US securities listed in Hong Kong, the following additional charges will apply when involving cross-border transfer: i. CCASS fee of HK\$200 per receipt/delivery instruction per stock ii. Handling charge of HK\$100 per instruction per stock iii. Out-of-pocket expenses incurred by HKSCC	0.25% of transaction amount ¹ (minimum US\$300)	0.25% of transaction amount ¹ (minimum US\$300)	HK\$100 per fund for External Transfer ⁷
Physical scrip deposit (to be re-registered under HSBC Nominees name)	HK\$700 per stock per transaction	US\$10 per certificate ¹ (minimum US\$20)	N/A	N/A
Physical scrip withdrawal (in self name)	HK\$5 per board lot (minimum HK\$700) For US securities listed in Hong Kong, the following additional charges will apply. i. i. CCASS fee of HK\$600 per receipt/ delivery instruction per stock ii. Handling charge of HK\$100 per instruction per stock iii. Out-of-pocket expenses incurred by HKSCC	US\$10 per certificate ¹ (minimum US\$20)	N/A	N/A
Scrip fees ⁸ (To be collected at Announced book-close date of each security)	HK\$1.50/RMB1.50 per board lot	N/A	N/A	N/A

H. Deposit Account/Services (continued)

Item	Charge			
	Local Securities Services (including equity linked instruments)	Overseas Securities Services	Bond Trading Services	Unit Trusts Services
Fees charged and payable to third parties				
• Transfer deed stamp duty	HK\$5 for each transfer deed	N/A	N/A	N/A
• Ad valorem stamp duty involving change of beneficial ownership	HK\$1 per HK\$1,000 transaction amount or the part thereof, or the single rate of HK\$2 per HK\$1,000 transaction value or the part thereof for both parties (rounded up to the nearest dollar)	N/A	N/A	N/A
• Re-registration fee for physical scrip	HK\$2.50 per board lot	US\$10 per certificate (minimum US\$50 per transaction)	N/A	N/A
Custody services				
Account maintenance fee ⁹	HK\$120	HK\$120	HK\$120	HK\$120
Nominee services				
Collection of dividends/interest and other corporate actions				
• With cash and scrip dividend	0.5% of dividend amount (minimum HK\$30/RMB30, maximum HK\$2,500/RMB2,500)	0.5% on gross amount collected before the deduction of overseas government withholding tax (minimum US\$7)	Waived	N/A
• Without cash consideration	HK\$5/RMB5 per board lot (minimum HK\$30/RMB30, maximum HK\$200/RMB200)	US\$25 per event		
• Collection of bonus issue	HK\$5/RMB5 per board lot (minimum HK\$30/RMB30, maximum HK\$200/RMB200)	US\$25 per event		
• Exercise rights	HK\$5/RMB5 per board lot on received stocks resulting from exercising the rights (minimum HK\$30/RMB30, maximum HK\$200/RMB200)	US\$25 per event		
• Warrant conversion	HK\$50/RMB50 per transaction plus HK\$5/RMB5 per board lot on received stocks resulting from exercising the warrant conversion (minimum HK\$30/RMB30, maximum HK\$200/RMB200)	US\$25 per event	N/A	N/A
• Share consolidation/splitting	HK\$5/RMB5 per board lot on received stocks resulting from shares consolidation/splitting (minimum HK\$30/RMB30, maximum HK\$200/RMB200)	US\$25 per event	N/A	N/A
• Redemption on maturity	N/A	N/A	Waived	N/A
• Unclaimed entitlement claim handling	HK\$300/RMB300 per claim per distribution period plus 0.5% on cash dividend (minimum HK\$30/RMB30)	N/A	N/A	N/A
Equity linked instruments at maturity ¹⁰				
• Receipt of cash ¹¹	0.2% of cash received (maximum HK\$300/RMB300)	N/A	N/A	N/A
• Receipt of stock	HK\$5/RMB5 per board lot (minimum HK\$30/RMB30, maximum HK\$200/RMB200) plus stamp duty collected for HKSAR Government): 0.1% of transaction amount ¹² (rounded up to the nearest dollar)	N/A	N/A	N/A
• Handling charge for dividend claims	HK\$300/RMB300 per claim per distribution plus 0.5% on cash dividend (minimum HK\$30/RMB30)	N/A	N/A	N/A

H. Deposit Account/Services (continued)

Item	Charge			
	Local Securities Services (including equity linked instruments)	Overseas Securities Services	Bond Trading Services	Unit Trusts Services
HSBC IPO Nominees services¹⁰				
Handling fee per Yellow Form application				
• Through Business Internet Banking	HK\$50/RMB50 per application	N/A	N/A	N/A
• Through branches	HK\$100/RMB100 per application	N/A	N/A	N/A
Deposit transaction charge (for successful allotted shares)	HK\$5/RMB5 per board lot (minimum HK\$30/RMB30, maximum HK\$200/RMB200)	N/A	N/A	N/A

Ancillary services				
Annual report/Prospectus request	HK\$20 per stock per hard copy plus postage			
Duplicate contract notes	HK\$50 for each copy			
Duplicate statement/transaction summary/interim statement				
• To produce duplicate statement monthly/quarterly/ half-yearly/annually	HK\$200 p.a.			
• To produce duplicate statement at other intervals	Negotiable (minimum HK\$200 p.a.)			
• Request for account transaction summary or interim statement	The Bank reserves the right to levy a charge			

- The fee does not include any levies/duties collected by overseas governments and out-of-pocket expenses charged by our brokers and agents/overseas custodians, which will be charged as applicable and for your account.
- For 'No Subscription Fee Series', there will be no redemption fee after the first year of investment or otherwise, 1% administration fee is collected from the redemption amount. The fee is calculated by reference to either the initial subscription price or the current redemption price (within the first investment year), whichever is lower.
- For Class A funds, switching is only allowed between two funds of the same fund house. The Bank will levy a 1% switching fee on switching orders for AllianceBernstein Funds, BlackRock Global Funds, Investec Funds and Prudential Asset Management Funds. For other Class A funds, please refer to the respective prospectus of the fund for details of the fees and charges.
- If there is more than one purchase transaction executed on a trading day (T) and/or the next following trading day (T+1), the sale transaction will first be matched with all purchase transactions executed on T based on their size, starting from the one with the largest quantity of purchased shares. After that, any unmatched sale shares will be matched with purchase transactions executed on T+1 based on their size, starting from the one with the largest quantity of purchased shares. Remaining shares of matched purchase transactions (if any) and/or unmatched purchase transactions (if any) are still subject to the deposit transaction charge with a minimum of HK\$30/RMB30 for each purchase transaction.
- The Securities and Futures (Levy) (Amendment) Order 2010 (the "Order") comes into operation on 1 October 2010. Effective from 1 Nov 2014, the Order reduces the transaction levy further from 0.003% to 0.0027% of the consideration for each purchase or sale of securities. *
- Please note that the collection of these levies is subject to the Securities and Futures (Investor Compensation – Levy) (Amendment) Rules 2005 which provides a suspension and re-instatement mechanism whereby if the new asset value of the Investor Compensation Fund exceeds HK\$1.4 billion, the obligation to pay the levies under the Rules will be suspended. However, if the net asset value of the Investor Compensation Fund falls below HK\$1 billion, investors are required to pay the levies which will be reinstated. The suspension of payment of investor compensation levy will also include initial public offerings and open offers.
- Transfer-in/out is only allowed for the same name accounts. Funds not currently stocked by HSBC cannot be transferred in. Service charge for funds transfer-in will be waived.
- The scrip fee will be calculated with reference to the net increase in board lots (rounded up to the next board lot) since the previous book-close date on which fee was last collected by HKSCC for each security held in account. Net decrease in the number of board lots held in specific lines-of-stocks will not incur fee.
- The fee applies to all business integrated investment accounts and business investments accounts, and is due and payable in June and December every year on a day determined by the Bank from time to time. If that day falls on the 1st day of the month and is not a business day, the fee may be collected on the business day in May and November which immediately precedes that day, subject to the decision of the Bank. The fee is payable upon closure of accounts where the account is closed before the said payment dates.
- Related charges of the above local securities will also apply, where applicable.
- The fee is only applicable to equity link instruments listed on the Stock Exchange of Hong Kong Limited.
- Stamp duty, Transaction levy and HKEx Trading Fee will be collected in RMB or HKD equivalent (according to official exchange rate) for RMB denominated stock as determined by the Bank.

Note:

- CCASS is the central clearing and settlement system operated by Hong Kong Securities Clearing Company Limited (HKSCC).
- The Bank does not provide investment advice. The purchases and sales of securities involve an element of risk and securities prices are subject to upward and downward adjustments. Full details of the terms and conditions of the above services are available on request.
- There are certain charges for specific services which are not included here. These charges are available upon request.
- Please note that the charges listed above may be subject to changes without prior notice. The RMB charges shown are applicable to RMB denominated stock.

Note: Changes or revisions on the charge from the last issue of booklet are being highlighted with a red mark*.

I. Import/Export

I1. Import

Item	Charge
DC opening commission[†]	
Irrevocable/revocable DC	0.25% per six months validity period (minimum HK\$500)
Back to back DC	0.35% per six months validity period (minimum HK\$1,000)
Standby DC	2% p.a.(minimum HK\$1,000)
Revolving DC	0.25% of the face value at the time of establishment of the credit (minimum HK\$500)
Discount for DC applications submitted via Business Internet Banking or HSBC <i>net</i>	Less HK\$50
DC amendment commission[†]	
All amendments to DCs except for amendments covering increases in amounts, or extension of the validity period beyond six months, for which the usual opening commissions (see above) are charged.	HK\$500
Discount for DC amendments submitted via Business Internet Banking or HSBC <i>net</i>	Less HK\$50
Shipping guarantee/airway bill release/delivery order[*]	HK\$400 at time of issue/ countersigning [‡]
Import bills	
Collection bills commission	0.125% (minimum HK\$500)
Direct settlement of collection bills	HK\$400
Deferred payment/acceptance commission	0.0625% per month (minimum HK\$500)
Handling commission (Bill amount less than US\$10,000 or equivalent) [*]	HK\$350
Bills overdue for payment [*]	HK\$500 per month
Other charges	
Hong Kong dollar bill commission/commission in lieu of exchange [*]	0.25% (minimum HK\$500)
Amendment charges	HK\$350
Clean import loan handling commission	0.25% (minimum HK\$450)

Note: Import loans are subject to our trade finance interest rate.

[†] Mail DCs/amendments longer than four pages will be charged HK\$150 per additional page.

^{*} Additional 0.25% (minimum HK\$350) for unredeemed shipping guarantee outstanding for more than three months. Thereafter, HK\$300 for every 2 months until the Bank receives the transport documents or expiry of shipping guarantee.

I2. Export

Item	Charge
Export DC advising (on all DCs/amendments)	
First advising	HK\$350 (HSBC customers) HK\$450 (non-HSBC customers)
Second advising	HK\$300
DC Confirmation Charges[#]	
DC at sight	Minimum of HK\$500
Deferred payment DC	Minimum of HK\$800
Non-financed export bills	
DC/non-DC collection bills commission [*]	0.125% (minimum HK\$550)
DC bills sent to local banks on with recourse basis [*]	0.25% (minimum HK\$550)
DC bills sent to local banks on without recourse basis [*]	0.125% (minimum HK\$550)
DC bills – document checking fee ^{**}	HK\$500 per set of invoices

[#] DC Confirmation charges may vary country by country.

^{*} Service upon customer's request

Note: Changes or revisions on the charge from the last issue of booklet are being highlighted with a red mark ^{*}.

Item	Charge
Financed export bills	
Non-DC bills purchased – handling fee [*]	HK\$300
DC bills – document checking fee [*]	HK\$500 per set of invoices
Manufacturing advance – handling fee	0.125% (minimum HK\$450)
Packing credits – handling fee	0.125% (minimum HK\$450)
Note: Financed export bills and packing credits are subject to our trade finance interest rate.	
Transfer of DC[#]	
Full transfer without substitution	HK\$600
Partial transfer with/without substitution	0.25% on transfer amount (minimum HK\$700)
Discount for DC transfer applications submitted via Business Internet Banking or HSBC <i>net</i>	Less HK\$50
Amendment of transferred DC[#]	
Increase DC amount- with/without substitution	Same as transfer commission (minimum HK\$700)
Other terms- with/without substitution	HK\$600
Other charges	
Bills overdue for payment [*]	HK\$500 per month
Deferred payment/acceptance commission	0.0625% per month (minimum HK\$400)
Hong Kong dollar bill commission/commission in lieu of exchange [*]	0.25% (minimum HK\$500)
Handling commission (Bill amount less than US\$10,000 or equivalent) [*]	HK\$350
Amendment charges	HK\$350
Clean export loan handling commission	0.25% (minimum HK\$450)

^{*} Mail DCs/amendments longer than four pages will be charged HK\$150 per additional page.

I3. Miscellaneous charges- applicable to both import and export

Item	Charge
Postage	Prices vary according to weight, destination and method of delivery
Cable charges	
DC opening	minimum HK\$750 (for 1st 3 pages) plus HK\$250 per additional page
DC amendment	HK\$250 per page
Others	HK\$300 per page (HSBC customers) HK\$400 per page (non-HSBC customers)
Request for report/ statement	HK\$100 per each report/statement

I4. Default interest rates

Item	Charge
Past due import and export loans[*]	
In Hong Kong dollars and all other foreign currencies	Number of days past due
	<div> <div> <div><=30 Days</div> <div>>30 and <= 60 Days</div> <div>>60 and <= 90 Days</div> <div>>90 and <= 120 Days</div> <div>>120 Days</div> </div> <div> <div>Prevailing Contract Rate</div> <div>+</div> <div>3.50%</div> <div>4.50%</div> <div>6.00%</div> <div>7.50%</div> <div>9.00%</div> </div> <div>p.a.</div> </div>

Note: Changes or revisions on the charge from the last issue of booklet are being highlighted with a red mark ^{*}.

J. Receivables Finance

Item	Charge
Application fee for buyer credit protection limit	HK\$500 per application
Processing fee for indirect payment	HK\$200 per invoice
Processing fee for payment of non-factored invoice	HK\$200 per invoice

K. Time Deposits

Item	Charge
Withdrawal before maturity	The Bank reserves the right to levy a charge

L. Document Courier and Cash Pick Up Services

Item	Charge
Xpress Collect service	
For designated districts (per location)	
Local cheques only (1 pick-up per day)	HK\$750 per month
Multiple documents (1 pick-up per day)	HK\$1,100 per month
For out-of-area service or 2 pick-ups per day	Pricing varies according to customer requirements
Xpress Collect (Cheques) service [^]	
For designated districts (per location)	
Flexible Ad-hoc Service Plan A (4 pick-ups per month)	HK\$240 per month
Flexible Ad-hoc Service Plan B (8 pick-ups per month)	HK\$400 per month
Flexible Ad-hoc Service Plan C (12 pick-ups per month)	HK\$500 per month
Monthly Plan (1 pick-up per day)	HK\$700 per month
Same day Ad-hoc Service	HK\$120 per use
For out-of-area service	Pricing varies according to customer requirements
Cash pick-up service	
For Hong Kong dollar and/or foreign currency cash pick-up from customer’s premise	Pricing varies according to customer requirements

* New interest rates are applied to import and export loans which are approved and become past due on or after 1 February 2014.

[^] Returned cheques will be sent by mail in the same way as counter-deposited cheques.

M.Default Interest Rates

Item	Charge
Unauthorised overdraft	
In Hong Kong dollars	Up to Best Lending Rate + 8% p.a. for customers with relationship managers
In US dollars	Up to Best Lending Rate + 6% p.a.
Past due term loans	
In Hong Kong dollars	Up to Best Lending Rate + 8% p.a.
In US dollars	Up to Best Lending Rate + 6% p.a.
Past due import and export bills	
In Hong Kong dollars/other foreign currency	Depending on the number of days past due, up to additional 9% p.a. on the prevailing contract rate
Unpaid amounts under guarantees given to the Bank (Rate for “Default Interest”)	
In Hong Kong dollars	Up to Best Lending Rate + 8% p.a.
In US dollars	Up to Best Lending Rate + 6% p.a.

N. Default Interest Rates

Item	Charge
Government stamp duty	Payable at rates set by the government of the Hong Kong SAR in addition to the charges shown in this guide
HSBC is a member of the Hong Kong Association of Banks and adheres to the Uniform Customs and Practice for Documentary Credits, ICC Publication No.600 (2007 revision), and the Uniform Rules for Collections, ICC Publication No.522 (1995 revision).	